



www.dextalinternational.com
info@dextalinternational.com

Europe Office
Monestir, 10
08034 Barcelona, Spain
Tel. +(34) 932521421

Asia Office
R1105, No.199 North Wulumiqi Rd.
Shanghai 200040, China
Tel. +86.21.62488306



Creating opportunities
between Europe and China



Dextal International is a consulting firm resulting from several European and Chinese professionals with international business experience that convey together to collaborate. **Dextal International** aims to help increase trade and business between Europe and China, through our services to companies and institutions.

Dextal International offers consulting services, purchasing management in China, project implementation and export services to China, as well as evaluation of investment projects (both Chinese and European proposals).

Dextal International's defining characteristics are the following:

- Knowledge and presence in both markets.
- Client service that is result oriented.
- Independence and confidentiality.
- Exclusive commitment. We only work with one client from a specific business sector at a time.

Team and offices

Dextal International has offices in Barcelona, Shanghai and Shenyang. Its team is made up of European and Chinese professionals and agents throughout China.

All of our partners have a extensive experience in international trade, negotiating with suppliers, investment projects and implementing different business projects in China and other Asian countries (India, Vietnam and Thailand).

Services

1. Business advisory services.
 - Market and business sector studies and report.
 - Counseling negotiations.
 - Business model design.
2. Purchasing Management.
 - Search for suppliers.
 - Comparative studies of the prices and quality of the products.
 - Negotiate and close commercial deals with suppliers and logistic operators.
 - Administrative procedures.
3. Evaluation of investment projects.
 - Identifying and selecting investment projects.
4. Export to China.

Our firm offers a unique service focused on those companies interested in introducing their products and services in China. Our firm finds the right client, partner or distribution company and organizes commercial meetings and working agendas.

Dextal International also organizes business trips and cultural and training courses, searches for local associates to widen the network of services offered by consulting companies or business assessment companies and cooperates in the selection of Chinese personnel as well as preparing travel agendas and offering travel-related advice.